

SOFTEK ANNOUNCES DISTRIBUTION PARTNERSHIP WITH COSOSYS

Long standing local IT Security experts Softek today announced a partnership with CoSoSys to distribute "Endpoint Protector", an innovative Device Control, Data Loss Prevention and Endpoint Protection software solution.

This partnership will allow Softek to promote and support Endpoint Protector throughout the Channel Islands and UK via its network of Channel Reseller Partners.

Mike Bienvenu, Technical Director for Softek commented, "We are delighted to be working with such an innovative, professional and Channel focussed company such as CoSoSys."

"Endpoint Protector is easy to deploy and manage yet a highly effective solution for protecting organisations of any size from the threats posed by portable devices and data leakage".

Bienvenu continued, "Portable devices such as USB flash drives, smartphones, tablets and CD's pose significant risk when it comes to controlling the movement of sensitive data both within and outside of an organisation. As a full Device Control and Data Leakage Prevention (DLP) tool, Endpoint Protector monitors and prevents users from taking unauthorised data and IP outside the company or bringing in potential harmful files on unauthorised devices. Such files can have a major impact on a network's health, and critically, also an organisations reputation."

"The vast majority of organisations we speak to have no idea what sensitive data is coming or going from their company's network – not only from USB drives, but also to the Cloud, via Skype or Instant Messaging, via web mail or via file sharing services such a Dropbox or Microsoft Skydrive. At last, Endpoint Protector gives organisations that insight, AND the ability to completely control data movements on Windows, Mac and Linux via a "single pain of glass" management console." added Bienvenu.

"The CoSoSys appointment comes hot on the heels of the agreement we signed with Dell AppAssure in Feburary for their Award Winning backup and disaster recovery solution, which enabled us to take on two additional staff members. We are hoping that the CoSoSys appointment will enable us to expand even further, hiring more local staff to support the increase in business" concluded Bienvenu.

Commenting on the appointment, Roman Foeckl, CoSoSys CEO said. "We are delighted to have signed Softek in the UK. Having evaluated the UK Distribution Channel we feel that the focus and Softek's extensive Partner Channel reach means they are the perfect partner to help us grow and support our channel business in the UK and Channel Islands."

"The threats posed by the increased use of mobile devices, the "BYOD" culture, file sharing, cloud services and IM in corporate environments means more pressure on IT Departments to manage this risk. Softek's history in IT Security means they are well placed to help our customers mitigate this risk."

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