## Astaro acquires CoSoSys, InspektOnline to further strengthen its market position

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- CoSoSys is a Romania based company which offers mobile data protection solutions for both PC and Mac
- InspektOnline is a Denmark based company which drastically simplifies log management with its hosted service

Astaro, Europe's leading Unified Threat Managementcompany, today announce the two technology acquisitions: Romania-based CoSoSys, which offers mobile data protection solutions for both PC and Mac, and Denmark-based InspektOnline, which drastically simplifies log management with its hosted service. The technologies from both companies will play an important role in Astaro's product strategy in 2011, as Astaro will integrate these two solutions in its security suite, increasing its customers' level of security with the usual quality and ease of use.

Last year the company grew over 30% during 2010 and more than 50% in the fourth quarter of 2010, displaying Astaro's accelerating momentum. The recorded success and gain in market share is the result of Astaro's expansion and investment strategy which was defined in 2009, expanding the product portfolio to deliver a complete suite of IT security solutions. With increased headcount of 215 employees, Astaro developed and introduced pioneering technology and products in 2010: Astaro RED and Astaro Wireless Security, both accessories for the company's flagship Unified Threat Management solution, the Astaro Security Gateway, as well as Astaro Mail Archiving, Astaro's first hosted service. With profitability developing equally well Astaro was also able to make two acquisitions of cutting edge technology companies to further execute its customer and market oriented strategy.

"Due to the lagging economy many technology companies decided to pull back on development and innovation in 2009," said Jan Hichert, Astaro's CEO. "We decided to take the opposite approach, making investments resulting in three completely new products in 2010. Both Astaro RED and Astaro Wireless Security have met an urgent demand in the market, and Astaro Mail Archiving has opened our portfolio to the large market of hosted services. Also due to these new products we gained significant market share and grew faster than the market, which will allow us to further invest in the expansion of our product portfolio."

Speaking on this occasion, Mr. Sunil Sapra, Regional Director for India & South Asia for Astaro said, "It gives us immense pleasure to announce the acquisitions of CoSoSys and InspektOnline. We continue to invest in enhancing functionalities of our UTM core products and new technology areas like endpoint protection and log management. We are sure that our partners and customers will greatly benefit from our investments. On top of this, the growing investments of Astaro in India in resources is a market-driver to make 2011 an exciting year for all of us."

## **About Astaro**

Astaro offers the most complete and easy to use Internet security appliances available. Astaro's award-winning products provide the latest protection with the best total cost of ownership. Software, hardware and virtual appliance offerings provide users the flexibility to meet a wide variety of deployment scenarios. Distributed by a growing worldwide network of more than 2,500 resellers, Astaro products protect over 100,000 networks across 60 countries. Astaro, headquartered in Karlsruhe, Germany, offers free downloads of its products at www.astaro.com.

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