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# **Astaro Scoops Up Startup CoSoSys To Solidify Endpoint Security**

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By Andrew R Hickey, CRN

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Unified Threat Management (UTM) mainstay Astaro on Thursday bulked up its endpoint security prowess with the acquisition of Romanian endpoint security and data loss prevention startup CoSoSys.

The financial terms of the deal were not disclosed.

The CoSoSys buy, Astaro said, will help it build out its portfolio with new endpoint and mobile data security tools. Astaro, the German IT security mainstay, said it will integrate CoSoSys' complete staff into its team and the two companies will immediately begin collaborating to integrate CoSoSys' device control, data loss prevention and endpoint security tool, Endpoint Protector, into the Astaro Security Gateway, its Unified Threat Management solution.

"Unlike other solutions available in the security market, [CoSoSys'] Endpoint Protector solution is easy to use, centralized, offering comprehensive and unified endpoint and network protection," said Jan Hichert, CEO of Astaro, in a statement. "Their technology focus on both Windows and Mac platforms opens exciting possibilities for us to expand our security offering for our customers.'

The acquisition comes as CoSoSys, which was founded in 2004, closes out a strong 2010 which saw the launch of the Endpoint Protector Hardware Appliance, a data security application for Windows and Mac that monitors and controls endpoint use. The company offers data protection and loss prevention in a host of products aimed at enterprises, SMBs and consumers. CoSoSvs also boasts a strong channel relationship with distributors, VARs and OEMs globally. Astaro, meanwhile, drives 100 percent of its revenue through the channel and boasts more than 2,500 global resellers.

"The acquisition by Astaro comes as recognition of the quality and innovation our solutions feature. We are all looking forward to continue innovating and developing solutions for the permanently evolving security challenges data security is faced with as part of Astaro," Roman Foeckl, CEO of CoSoSys, said in a statement.

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